MUHAMMAD AZAM

PROCUREMENT · SOURCING · SUPPLY CHAIN · ERP / MRP

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PROFESSIONAL PROFILE

PROCUREMENT LEADERSHIP PROFILE

Procurement professional with 12+ years of experience across metal manufacturing, commercial refrigeration, custom glass and mirror, and millwork/store fixtures. Combines strategic sourcing and supplier negotiation with hands-on MRP-driven purchasing, logistics, capital procurement and Procure-to-Pay execution.

Experienced in Epicor Kinetic, RAMCO, SAP production modules and SAGE, with a record of translating changing operational requirements into clear purchasing priorities, supplier action and supply continuity.

12+	30%	100%	50+
YEARS IN PROCUREMENT	FASTER PROCUREMENT CYCLE	SUPPLY CONTINUITY	OVERSEAS CONTAINERS

CORE CAPABILITIES

Strategic Sourcing & RFx	**Supplier Evaluation**	**Commercial Negotiation**	**MRP / BOM Purchasing**	**MRO & Operations**
Capital Procurement	**Import & USMCA**	**Supplier Performance**	**ERP / P2P Processes**	**Cross-functional Planning**

RECENT CANADIAN EXPERIENCE

SELECTED EXPERIENCE

Purchasing Agent · Due North

Brampton, Ontario | Aug 2022 - May 2026

- Led end-to-end sourcing, negotiation and ordering for Cooling and Modular divisions across electrical/electronics, steel and stainless steel, glass, wood, hardware, copper, chemicals, gases and powder coating.
- Executed RFQs, competitive quote analysis and data-driven supplier selection; coordinated changing requirements across Engineering, Production, Quality, Receiving, Finance and end users.
- Partnered with the VP Procurement on strategic planning, Procure-to-Pay streamlining and the Epicor Kinetic rollout; provided ERP and process training to colleagues.
- Managed overseas containers, import documentation, insurance, USMCA compliance, vendor consolidation and cost analysis.
- Supported a ~$250K conveyor-system project and recurring custom production jigs involving engineering revisions, staged payments, international shipments and installation dependencies.
- Impact: improved the procurement cycle by 30%, supported a smooth ERP transition and maintained 100% supply continuity.

Purchaser · Piddi Design Associates Ltd.

Mississauga, Ontario | Nov 2021 - Feb 2022

- Issued 600+ purchase orders in 80 days using SAGE; coordinated millwork, paint-shop and project teams and reviewed Fusion 360 drawings to confirm requirements.
- Built the department’s first PO tracking log, improving order visibility and interdepartmental communication.

PROCUREMENT, MANUFACTURING & LOGISTICS

EXPERIENCE CONTINUED

Purchaser · Mirror Interiors Inc.
Oakville, Ontario | Feb 2020 - Sep 2021

- Sourced and evaluated domestic and international glass suppliers; issued 1,800+ POs with 99.9% accuracy and coordinated expedited project requirements.
- Designed and priced 10,000+ custom glass/mirror panels; consolidated project-material tracking and managed damage claims, supplier credits and corrective follow-up.
- Impact: reduced order errors to 0.001% and delivered 95% of expedited requests on time.

Production Associate · Hunter Douglas LP
Brampton, Ontario | Jun 2019 - Jan 2020

- Rotated across fabrication, assembly, quality assurance and shipping; supported SAP production modules, CNC/CAD operations and inventory accuracy.

Senior Procurement Executive · Mulk Holdings FZC
Dubai, UAE | Jul 2007 - Mar 2015

- Managed $5M+ biannual procurement across direct and indirect categories; led sourcing, commercial comparisons, negotiation and stakeholder coordination.
- Negotiated supplier contracts and implemented ISO 9001/14001 procurement processes and RAMCO ERP procurement modules.
- Oversaw aluminum, plastics, films and paints, plus steel, chemicals, MRO, machinery and safety equipment.
- Impact: achieved 10-15% annual cost reductions and improved stakeholder satisfaction from 45% to 80%.

Additional Assignment - Logistics Executive · Mulk Holdings FZC
Dubai, UAE | Jul 2011 - Jan 2012

- Prepared Letters of Credit, Certificates of Origin and other import documentation; maintained LC tracking and liaised with chambers of commerce.

INDUSTRY DEPTH

METAL / ACP 9+ years	COMMERCIAL REFRIGERATION 3 years 10 months
CUSTOM GLASS & MIRROR 19 months	CUSTOM MILLWORK / FIXTURES 4 months

SYSTEMS, TOOLS & LANGUAGES

ERP & SYSTEMS Epicor Kinetic · RAMCO · SAP · SAGE · File Center	PLANNING & OPERATIONS MRP/BOM · P2P · MRO · import logistics · USMCA
TOOLS Advanced Excel · Fusion 360 review · CAD Pro · CNC interfaces	LANGUAGES English · Urdu/Hindi/Sindhi/Punjabi/Siraiki · Arabic reading · learning French & Norwegian

PROFESSIONAL FOUNDATION

EDUCATION & CONTINUOUS DEVELOPMENT

University of Toronto - Operations & Supply Chain Management Program

Completed September 2024

Strategy, Six Sigma, lean supply chains, logistics, forecasting, sustainable operations, ISO 9000/14000, value-stream mapping, capacity, global sourcing, procurement, TOC, MRP/ERP, inventory, risk pooling and distribution strategy.

Diploma in Logistics and Supply Chain Management

Postgraduate

Advanced development in logistics and supply-chain management.

Executive Diploma in EV System Design and Analysis

Expected November 2026

Developing understanding of EV architecture, vehicle systems and engineering analysis.

Model-Based Systems Engineering Framework

51% completed - Siemens / Coursera

Systems-thinking and model-based engineering framework.

NASA ARSET - Fundamentals of Remote Sensing

Certificate - September 2026

Applied remote-sensing fundamentals.

SELECTED CREDENTIALS

Six Sigma Black Belt Specialization
Kennesaw State University / Coursera
Expected Sep 2028

Procurement for Governments
STARWEAVER / Coursera
Expected Dec 2027

Robot Localization with Python & Particle Filters
Guided Project - Completed

ERP & Process Development
RAMCO training · ISO procurement · Epicor Kinetic implementation

PORTFOLIO APPLICATIONS

DIGITAL PROCUREMENT & INNOVATION

Recurring-Commodity Kanban
Two-bin replenishment concept capable of functioning independently or potentially exchanging relevant data with an existing ERP, subject to platform and integration feasibility.

Machining & Fabrication Sourcing Planner
A structured sourcing workspace for RFQs, supplier capability, capacity, cost, quality, lead time, risk and award tracking.

Customized Procurement Applications
Requirement-led workflow concepts shaped around defined operational problems, user needs, data, controls and implementation requirements.

VIEW THE PROCUREMENT PORTFOLIO